## The Fall of the Old Guards: Explaining Decentralization in China<sup>1</sup>

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A key question in the federalism literature is whether mechanisms besides a credible constitution can prevent predatory central authorities from altering or reneging on federalist arrangements, at least in the medium term. This question is especially relevant to explaining the vibrant economic growth China saw in the 1980s and 1990s, even though it had been a one-party authoritarian regime throughout that period and beyond. Both economists and political scientists argue that economic decentralization provided a key to China's economic successes. However, given the weak force of the constitution and the hierarchical nature of the ruling Chinese Communist Party (CCP), it remains unclear how China's authoritarian leaders credibly committed to decentralization (Cai and Treisman 2006). In authoritarian regimes, political shocks that radically alter the composition of the elite can reorient elite policy preferences, thus committing the government to a particular policy direction in the medium term.

We show that the Cultural Revolution in China (1966-1976) was such a political shock, which led to the purge of most senior level central officials from their government and party positions. Mao's power plays were not motivated by economic goals but gave rise to a Central Committee (CC) dominated by local officials at the 1969 Ninth Party Congress and the 1973 10<sup>th</sup> Party Congress. Our data on Central Committee composition reveal that the supremacy of local officials established at the outset of the CR persisted through subsequent party congresses due to relatively lower turnover in subsequent congresses. When Deng Xiaoping took power in 1978, he sensibly continued decentralization policies to appease the main constituency in the

political elite at the time. In contrast, decentralization during the 1958 Great Leap Forward was not accompanied by elite reshuffling, which resulted in reversal soon after. The leadership's strong preference for decentralization did not change until the 1990s after the central bureaucracy experienced a decade of rebuilding. Throughout these periods, the composition of the CCP elite in the CC, instead of institutional changes, provided an important foundation for top leaders to either pursue centralization or decentralization policies.

### **Federalism in Authoritarian Regimes**

In the traditional literature on fiscal federalism, federalism is realized through proper institutional design, which, once implemented, is assumed to be difficult to change (Oates 1999; Bednar 2003). Yet, scholars argue that the realization of federalism is much more than a problem of institutional design. Riker (1964) and Weingast (2009) note that a well-functioning federalism requires a set of political institutions, especially political parties, which prevents both national level predatory behavior and local level free-riding.<sup>2</sup> In particular, integrated party systems are able to sustain federal systems by institutionalizing elite competition (Filippov et al. 2004).

Riker (1964) argues that strong national parties incentivize local politicians to internalize negative externalities of local policies by controlling their promotion. Because much of the vast literature on federalism assumes a democratic setting with a credible constitution, the literature has neglected the other problem identified by Riker-- central authority's predatory behavior to make claims on local revenue or to

intervene in local decision-making against federalist arrangements (Garman et al. 2001; Bednar et al. 2001). Without credible constitutions or institutionalized electoral and party systems, the center can roll back the regions' privileges and thus render federal concessions temporary (Bahry 2005). The problem of central predatory behavior is expected to be particularly severe in one-party dictatorships with a strict party hierarchy and a top-down appointment system like the Chinese Communist Party (CCP) (Cai and Treisman 2006: 506).

Despite this obvious problem of applying the federalism framework in the discussion of China, scholars have uncovered ample evidence that fiscal and administrative decentralization served as a "pillar" in the most spectacular economic success story in the twentieth century-- China (e.g Qian 1999; Xiang 1999; Oi 1992). According to their findings, the Chinese Communist Party enacted "market-preserving federalism" by devolving fiscal and regulatory authorities from the central to local governments, thus limiting the interventionist role of the central government (Qian et al. 1995; Qian and Roland 1998; Qian and Weingast 1997). Other scholars argue that China's successful performance in transition compared to that of the Soviet Union stemmed from China's establishment of institutions favorable to regional autonomy (Xiang 1999; Xu 2011). This impressive literature, however, still does not address the fundamental issue of how an authoritarian central authority can credibly commit to a course of fiscal and economic decentralization.

Existing scholarship focuses either on Mao's grand vision for communism or the destruction of central planning capacities during the Cultural Revolution as

explanations of decentralization policies. We propose an additional mechanism to the existing theories: the composition of the CCP elite shifted dramatically from centerdominated to provincial dominated in 1969 due to the political shock of the Cultural Revolution. More so than previous explanations, our account explains the rise of decentralization policies in 1970, the continuation of these policies through leadership changes in the late 1970s and into the 1980s, as well as the sudden reversal of decentralization policies in the early 1960s. Furthermore, our account predicts that the re-emergence of fiscal and firm recentralization in the 1990s.

The economics literature accurately focuses on the Maoist legacy of decentralization. However, these accounts do not explain the persistence of Maoist policies into the 1980s despite massive reshuffling in the top leadership. Maskin et al (2000), Qian (1999), and Xu (2011) observe that China's economy, even during Mao's reign, operated on a geographical basis instead of on a functional basis, as the Soviet Union did. Sachs, Woo and Yang (2000) argue that the rivalry between the CCP and the Communist Party of the Soviet Union (CPSU) led Mao to depart sharply from Soviet-style centralized planned economy in favor of his own decentralized version of communism in 1956.

Although top leaders' policy preference can have a profound influence on outcomes in authoritarian regimes (Jones and Olken 2005), we are not convinced it tells the whole story here. Even if Mao genuinely had preferred decentralization, we show clear evidence that many of the decentralization policies were rolled back after the end of the Great Leap Forward in 1961, suggesting that economic policies and

institutions lacked stickiness (Lardy 1975). The malleability of economic institutions further adds to the puzzle of economic decentralization in the Deng era. When Deng ascended to the top position in the CCP, he reoriented policies away from autarky and collective agriculture (Fewsmith 1994; Shirk 1993). Given Deng's clear wishes to distance himself from Cultural Revolution excesses, why did he follow Mao's footstep to pursue decentralization?

To be sure, the answer may be that Deng, like Mao, preferred decentralization. However, examining the policies pursued by Deng prior to the reform, he did not consistently pursue decentralization. Like most senior leaders, Deng supported Mao's radical decentralization policies during the Great Leap Forward, but he also lent his help in the Great Leap recovery period, which saw re-centralization (MacFarquhar 1983; Donnithorne 1980).. Finally, given that Deng still had considerable power after the Southern Tour, why did he allow fiscal centralization to take place in 1994?

Beyond the "great man" hypothesis, scholars also argue that the Cultural Revolution decimated the central bureaucracy so that it no longer had the capacity to fully re-impose a centralized planned economy on China after 1976 (Shirk 1993: 13). Indeed, the State Planning Commission, the heart of the centralized planned economy, lost nearly 90% of its cadres by 1970 (Oksenberg and Tong 1991). The Ministry of Finance was so disrupted by Red Guard activities that it was occupied by the military between 1967 and 1975 (Xiang 1999).

However, the central bureaucracy had been on the mend since the Lin Biao Incident in 1971 (Swaine 1986; Chen 2005). By the early 1980s, the State Planning

Commission was making important decisions on production, prices, and investment (Shih 2008).

We begin our account with the key role of nominally representative institutions like the Central Committee in committing dictators to a given set of policies by imposing a cost on reneging. According to an emerging body of theoretical literature on authoritarian regimes, regimes with even unelected representative bodies composed of segments of the elite credibly guarantee some stream of payoffs to the elite (Boix and Svolik 2013; Gandhi 2008; Gehlbach and Keefer 2012). Dictators set up such representative institutions in order to aggregate heterogeneous preferences of supporters, thus reducing the costs of governance, as well as to credibly signal to supporters future streams of payoffs (Boix and Svolik 2013; Gandhi 2008). Because representative institutions like the Central Committee reduce the transaction costs of staging a challenge or even a coup against the dictator, they credibly commit the dictator to the promised stream of payments to the elite (Boix and Svolik 2013; Gehlbach and Keefer 2012). These insights add further force to Shirk (1993) and Bueno de Mesquita et al.'s (2003) observation that dictators, although not elected, still rely on a small selectorate to stay in power.

In this view of authoritarian regimes, the dictator would be wise to pursue policies favored by a winning coalition within the selectorate, especially if it sits in a representative institution like the Central Committee, else face higher costs of staying in power. This links the composition of the selectorate with policies likely to be pursued by the top leaders. While members of the selectorate have common preferences like more pay and better housing, their varied institutional affiliations within the regime generate heterogeneous preferences. Thus, shifting composition of the selectorate alters the policy that the dictator would pursue to minimize the cost of staying in power, as long as the policy change does not endanger some other core interest of the dictator. To be sure, the composition of the selectorate likely evolves endogenously on the margin, affected by various policy outcomes. However, the composition of the selectorate, especially in one-party regimes, tends to be sticky because of the high transaction of major leadership reshuffling. In rare instances, the benefits of a major reshuffling outweigh the costs, which introduces exogenous political shocks dramatically altering the composition of the selectorate. These shocks in turn alter the incentive of dictators to pursue one policy over another. Even though institutions and norms remain unchanged, shifting incentives for top leaders can make de facto federalism a reality even in an authoritarian regime (Bednar et al. 2001).

In China's case, we argue that the domination of local officials in the CCP's Central Committee is the *necessary* condition of economic decentralization. This theoretical argument leads to four deductive implications illustrated in Table 1 : (1) If local officials dominated the selectorate, economic decentralization would be implemented and persist (the left-top cell); (2) If the domination of local officials were absent, economic decentralization would not be implemented or would fail to persist (the right-top cell); (3) If local officials dominated, economic centralization would fail (the left-bottom cell); (4) If local officials did not dominate, economic

centralization would succeed (the right-bottom cell).

	Local Domination	Absence of Local Domination		
Economic Decentralization	Succeed (1970-1994)	Fail ( 1958-1961)		
Economic Centralization	Fail (1980s)	Succeed (1961-1966; 1994 )		

**Table1: Deductive Implications of Our Theory** 

Our analysis is organized in chronological order and systematically traces the decision-making process around every historical turning point. We first discuss the reversal of decentralization policies after the Great Leap Forward (1958-1961) due to the dominant clout of central officials in the Central Committee. The primary focus of our research is how the Cultural Revolution fundamentally altered the elite composition of Central Committee which rendered economic decentralization policies sustainable. This scenario corresponds to the left-top cell of Table 1. In our account, Mao's growing suspicion of Liu Shaoqi and other revolutionary veterans after the Great Leap disaster led to the systematic purge of several factions at the beginning of the Cultural Revolution. Because a large share of the followers in these factions, as well as other "capitalist elements" targeted by Mao, were central officials, the central bureaucracy was decimated. More important for our account, its representation in the Central Committee also plummeted at the Ninth Party Congress in 1969, rendering the central bureaucrats a relatively weak political force for the next two decades. After this significant reorientation of elite power dynamic, it made good political

sense for Mao to pursue decentralization regardless of his policy preference.

When Deng took power in the late 1970s, provincial dominance in the Central Committee was an established fact that Deng couldn't have changed immediately without considerable costs. A much less costly and more sensible strategy was to give major concessions to provincial interests in order to win local support for his political struggle against his competitors. Among other things, such concessions took the form of continued fiscal and firm decentralization. Thus, decentralization as a preferred *political strategy* for top CCP leaders became an *unintended* legacy of the Cultural Revolution.

Over the 1980s, both endogenous evolution and exogenous pressure gradually raised the share of central technocrats in the Central Committee. Endogenously, decentralization policies gave rise to an increasing number of economic problems which required a larger and more competent central state to handle (Wedeman 2003; Shih 2008). At the same time, the top leaders' desire to reduce the role of the military in elite politics and the passing of the veteran revolutionary generation gave rise to a generation of young, educated technocrats who took up leadership positions in a growing number of central organs. Because these positions came with guaranteed admission into the Central Committee, the share of central officials in the CC also rose steadily throughout the second half of the 1980s and the first half of the 1990s. Nevertheless, local officials remained a sizable bloc in the Central Committee in the 1980s such that centralization attempts initiated by the central government failed during this period. For example, the State Council was unable to push forward a more

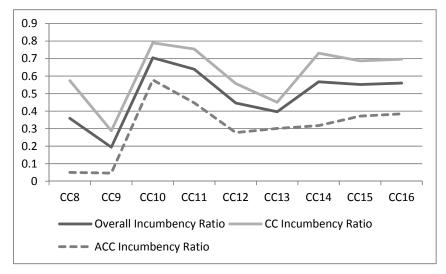
centralized "tax-sharing system" to replace the decentralized tax-contracting system (Zhang 2007). This historical episode is consistent with the deductive implication in the left-bottom cell of Table 1.

When the Tiananmen unrests and the collapse of the Soviet Union shocked the top leadership into action, pursuing centralization policies was no longer politically difficult. When the leadership implemented centralization policies such as "grasping the big and letting go of the small" and fiscal centralization in the mid 1990s, they had the support of a powerful coalition of central technocrats and executives of large SOEs in the Central Committee. This scenario fits neatly into the right-bottom cell of Table 1. More crucially , the transformation in elite composition constitutes a credible signal of policy change in the sense that elite network is exogenous in the short term and is endogenous in the long term (Pepinsky 2009).

An important element of our argument is that large scale elite reshuffling in the CCP was rare after the establishment of the People's Republic. Figure 1 displays the incumbency ratio of the Central Committee (Shih et al 2012). At the 1956 8th Party Congress, nearly 60% of full Central Committee members had been full or alternate CC members at the 7th Party Congress. Mao's Cultural Revolution radically reshuffled the elite such that by the 1969 9th Party Congress, only 30% of the full CC members had served in the previous CC as full or alternate members. No other leader in China, including Mao himself, was able to replicate this degree of elite reshuffling. For the remainder of the Cultural Revolution, incumbency ratio of full CC members was quite high at nearly 80%. Although the 13th Party Congress saw an overall

incumbency ratio of less than 50% among full CC members due the retirement policy, it still was 15% higher than the incumbency ratio at the 9th Party Congress. Into the 1990s, the incumbency ratio of full Central Committee members has hovered around 70%, which means it took ten years—two party congresses—to turn over the majority of the Central Committee. Thus, after the Cultural Revolution, the change in elite composition became a slow-moving, decade-long process which guaranteed the medium term stability of policies.

Figure1: Overall, Central Committee (CC), and Alternate Central Committee (ACC) Incumbency Ratios: 8<sup>th</sup>-16<sup>th</sup> Central Committee



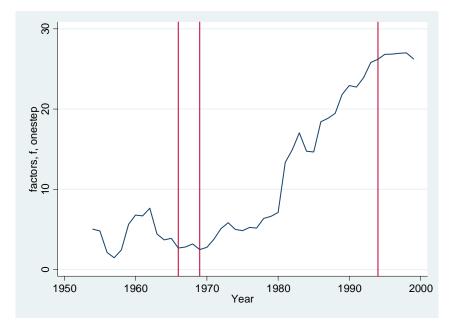
#### Economic (de) Centralization and Elite Composition: Data and Measurement

In terms of our dependent variable, the degree of decentralization, the literature focuses primarily on fiscal decentralization. In our framework, economic decentralization is a broader concept than fiscal decentralization. Xu (2011) posits that economic decentralization is featured by "the governance of the national economy is delegated to subnational governments. Regional economies (provinces, municipalities, and counties) are relatively self-contained, and subnational governments have overall responsibility for initiating and coordinating reforms, providing public services, and making and enforcing laws within their jurisdictions." Accordingly, we conceptualize economic decentralization as the devolution of power of controlling and allocating economic resources—including fiscal revenues, investment funds and state-own enterprises (SOEs)—from the central government to

subnational and local governments.

Based on the share of local revenues in national revenues, the share of the non-state budgetary investment in capital construction in total capital construction investment, and non-SOE share of industrial output, we use dynamic factor analysis to construct a composite indicator to measure economic decentralization. As shown in Figure 2, the composite indicator of economic decentralization increased temporarily during the Great Leap Forward, declined again during 1962-1966, increased secularly after 1969 (the 9<sup>th</sup> Party Congress) but stalled after 1994. The change of this composite indicator corresponds well with the economic decentralization and centralization cycles discussed in the subsequent section.

#### **Figure 2: Factor Analysis of Economic Decentralization**



Following Shirk (1993), we assume that the Central Committee contains the bulk of China's political elite. Full CC members typically occupy crucial positions in central ministries, Party organs, military institutions and local authorities, and at CC plenums, they vote on important decisions. We make use of a quantitative database of every CC member, which traces their entire career trajectories, to construct timeseries data on annual percentage of CC members made up of central, provincial, and military officials from 1956 to 2006. (Shih et al. 2012).

We adopt three methods to define "central CC members." The first only counts those who served in a central party or State Council organ. The second, broader definition also includes CC members who held positions in the National People's Congress (NPC), the Chinese People's Political Consultative Committee (CPPCC), and Supreme Court or Procuracy. As seen in Figure 3, the two definitions of "central CC members" exhibit similar trends. In Figure 4, we only consider State Council officials as "central CC members" since they had a high stake in maintaining central economic authorities (Shih 2008). Second, we define "provincial CC members" as CC members who worked in Party or government posts at the provincial or regional level in a given year.<sup>3</sup> Finally, "military CC members" refers to those who served in the People's Liberation Army (PLA), including Central Military Commission (CMC), PLA headquarters and the military regions.

In the following, we divide our discussion of Chinese economic decentralization into three periods. In the first period, which lasts between the 1956 Eighth Party Congress and the onset of the Cultural Revolution, central authorities rapidly decentralized economic power, but also quickly recentralized it in the early 1960s. In the second period, which covers the roughly two decades following the beginning of the Cultural Revolution in 1966, economic decentralization was rendered a permanent fixture due to Mao's elite power strategy. In the third period starting in the late 1980s, the share of central officials in the CC rose gradually, which provided a much more hospitable political environment to economic centralization. Furthermore, we investigate two "shadow cases" — Taiwan under KMT's rule and in the Soviet Union—and show that similar patterns linking party elite composition and policy orientation can also be found in these two single-party regimes, which illustrates the generalizability of our findings. The three cases are not compared directly in a cross-

<sup>&</sup>lt;sup>3</sup> Please note that our definition of "provincial CC members" does not include CC members from stateowned enterprises, centrally-directed universities, or research institutes located in the provinces.

case comparison analysis. Our research design gains inferential leverage from process tracing within-case studies (Collier 2011; Mahoney 2012).

#### **Rapid Reversal of Decentralization during the Great Leap Forward**

We begin our analysis with the composition of the Central Committee at the 1956 Eighth Party Congress, which elected the CC elite for the next thirteen years. A large body of scholarship suggests that both fiscal and enterprise decentralization had their origin during the Great Leap Forward, which began in 1958 (Xu 2011; Donnithorne and Lardy 1976; Oksenberg and Tong 1991; Naughton 1988). However, this temporary bout of decentralization was quickly followed by recentralization in the early 1960s (Figures 2, 5). Examining the composition of the Central Committee elite at the 1956 Eighth Party Congress, the ease of recentralization was likely helped by the fact that the vast majority of the political elite at the time served as central officials. Figure 3 presents a dynamic picture of the share of central, military and provincial cadres in the CC. From the 1956 Eighth Party Congress to the outbreak of the Cultural Revolution in 1966, central officials constituted the overwhelming majority in the Central Committee. According to the first definition, the central share of CC members hovered around 75 percent during this time span. The broader definition produced a central share of the CC in the 80 percent range in most years of this period. In contrast, local political elites were marginalized in the Eighth Party Congress, and their disadvantage continued until the Cultural Revolution.<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> There was a slight increase in the share of local officials after the Great Leap Forward when Peng Dehuai and a few other central officials were demoted to provincial positions.

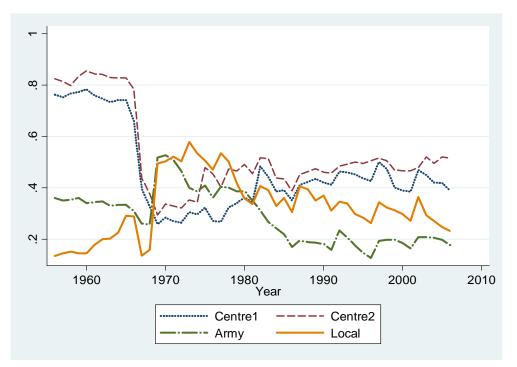


Figure 3: The Share of Central, Military and Provincial Officials in the CC

Source: COD&PHRC, 2004

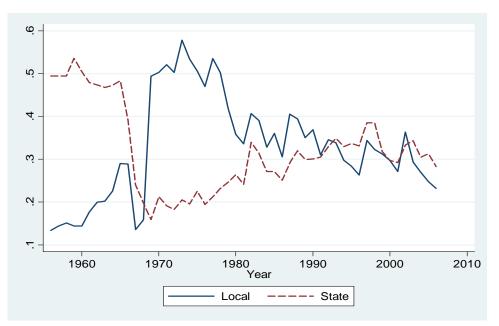


Figure 4: Share of State Council and Provincial Officials in the CC (1956-2006)

Source: COD&PHRC, 2004

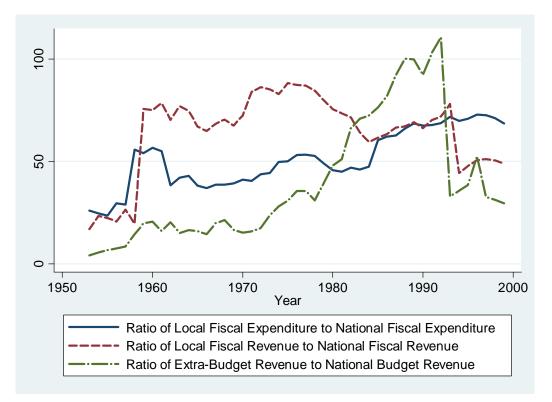


Figure 5: Fiscal Decentralization of China from 1953 to 2001

Given the dominance of central officials in this period, it was not surprising that Great Leap decentralization policies were quickly reversed after 1960. In Figure 5, local share of total revenue and expenditure rocketed upward during the Great Leap Forward (GLF) in 1958 and maintained at that level until the late 1970s, when it began to fall. Examining fiscal policies closely, China first began fiscal decentralization at the 1957 Third Plenum of the Eighth Central Committee, which devolved control of nearly all state-owned enterprises (SOEs) to the local levels, shifted economic planning from the central to the local level, and implemented revenue sharing agreements between the center and provinces which were fixed for

Source: SSB (Various Years).

five years. The results were breath-taking: the share of industrial output produced by enterprises subordinated to the central government shrank from 40 percent to 14 percent. The share of central revenue likewise decreased from 75 percent to below 50 percent (Figure 5).

The decentralization coincided with the GLF and was an integral part of Mao's strategy to spur local enthusiasm for increasing production (Donnithorne and Lardy 1976). Despite impressive official figures showing considerable fiscal decentralization, the reality was much more complex. First, as Lardy shows, the central authorities still tightly controlled expenditure so that provinces which collected more revenue did not spend more on health, education, and welfare or on capital expenditure than before the decentralization (Lardy 1975). Furthermore, although the center initially promised to set revenue sharing rates with provinces for five years, it withdrew the promise in 1959 and set new rates with provinces in accordance to the budgetary outcomes in 1958 (Lardy 1975).

In the aftermath of the Great Leap Forward, the central government also reclaimed many of its power even as the provinces continued to collect the bulk of the revenue. Thus, the provinces enjoyed little de facto fiscal autonomy between 1961 and 1970. Figure 5 shows local share of expenditure sharply declining at the end of the Great Leap. Figure 6 shows that the boom in collective enterprises financed with local revenue quickly came to the end in the early 1960s as spending authority recentralized. Furthermore, the Ministry of Finance froze the extrabudgetary bank accounts of all governmental units and enterprises to prevent inflation, which also had

the effect of depriving local units of fiscal autonomy (Xiang 1999). In Figure 5, we see that local extrabudgetary revenue relative to the national budget froze at the same level at the end of the Great Leap and did not grow until the early 1970s. Finally, the launching of the Third Front construction project in 1964 concentrated enormous budgetary funds at the hands of central authorities to focus on key construction projects (Naughton 1988). Without a credible constitution, the rapid recentralization seen in the post-Great Leap period was fully expected.

#### Credible Decentralization: Removal of Central Officials from the CC

The second, more permanent wave of decentralization began in 1970. Although this wave of decentralization shared many features of the 1958 decentralization, the level of decentralization was deeper and longer lasting. Most large-scale SOEs were again devolved to provincial and municipal control. In the fiscal realm, a "lump-sum transfer" system was adopted, which devolved the bulk of fiscal resources to the local level (Oksenberg and Tong 1991). Unlike the Great Leap Forward, the pursuit of decentralization after 1969 naturally drew strong support from an elite selectorate dominated by local officials, whereas centralization policies elicited opposition and foot-dragging.

As seen in Figure 3 and Figure 4, Cultural Revolution was a watershed in the composition of the CC. When the Cultural Revolution descended on the CCP, a substantial number of CC members working in central Party organs and the State Council were deprived of their CC membership. This political shock also was

exogenous to economic policies and had to do with the political struggle between Mao and his designated successor Liu Shaoqi. The tension between Mao and Liu Shaoqi shifted into high gear after the 1962 7000 cadre conference, when both Liu and his follower Peng Zhen directly criticized Mao for committing an error during the disastrous Great Leap Forward (Gao 2003: 90). Mao finally mobilized contingents of the People's Liberation Army (PLA) under Lin Biao and radical propaganda officials in Shanghai to unseat Liu in 1966 (MacFarquhar 1997; MacFarquhar and Schoenhals 2006). By that time, Liu's followers had a sizable presence in the Central Committee; over 40% of the CC in 1965 had some previous work ties with Liu Shaoqi (Shih et al. 2010). Mao also targeted other factions, including the northwestern faction headed by Xi Zhongxun and Peng Dehuai, as well as Ulanfu's "independent kingdom" in Inner Mongolia (Teiwes 1988).

Thus, Mao's decision to eradicate his potential enemies inadvertently led to the decimation of the central bureaucracy, where senior offices were occupied by Mao's potential enemies. As seen on Table 2, scores of ministers, including many who had previous ties with Liu like Cheng Zihua, Bo Yibo, Yang Yichen, Yang Xiufeng, and Zhang Linzhi, among others, were removed from the State Council at the on-set of the Cultural Revolution. Naturally, they were not re-elected into the CC at the 1969 Ninth Party Congress. Scores of CC level vice-ministers, such as Yao Yilin, were also purged. Of the 22 ministers who had either been full Central Committee or Alternate Central Committee members in 1965, thirteen had been purged during the CR, while another two were rotated to provincial administration. Only six ministers in 1965

remained in power by the 1969 Ninth PC.<sup>5</sup>

	Total Number	Purged during CR	Percentage Purged	Purged or Removed from the State Council during CR	Percentage Purged or Removed from the State Council
Ministers in 1965	49	28	57.14%	37	75.5%
CCP Member Ministers in 1965	41	26	63.41%	31	75.6%
Ministers in 1965 who were CC or ACC Members	22	13	59.09%	16	72.7%

#### Table 2: Ministers in 1965 and their Fate during the Cultural Revolution

Note: If a minister regained his former position after 1970, he is not considered purged.

Why didn't Mao replace the ministers with his trusted followers who were high ranking CC members? In brief, doing so would have served no political purpose for Mao. Mao launched the Cultural Revolution in part to eradicate increasingly powerful central state organs dominated by factions that challenged him. He was not interested in rebuilding them only to face the same threat again. The resulting wholesale removal of bureaucrats to the countryside for re-education hollowed out most of the central ministries. Thus, placing his trusted followers at the top of paralyzed and hollow organizations would have been a wasteful allocation of personnel. Mao loyalists instead took control over provinces and military units.

<sup>&</sup>lt;sup>5</sup> The lucky few who regained entry into the Ninth CC included minister of defense Lin Biao, minister of public security Xie Fuzhi, minister of foreign affairs Chen Yi, State Planning Commission head Li Fuchun, minister of finance Li Xiannian, and State Science and Technology Commission minister Nie Rongzhen.

Thus, when political power was redistributed among different groups at the Ninth Party Congress in 1969, a fundamental shift in the power structure favoring decentralization had occurred. As seen on Figure 3, the central share of CC membership, calculated by the more restricted definition, plummeted from around 75 percent to below 30 percent. Figure 4 reveals that the share of State Council CC members dropped considerably from 48 percent in 1965 to only 16 percent in 1969.

Meanwhile, the Cultural Revolution saw the rise of the local political elite: the provincial share of CC membership soared from approximately 16 percent in 1968 to 49 percent in 1969 and reached its peak in 1973 (Figure 3, 4). The rise of provincial representation stemmed from three major factors. First, because Mao only needed to destroy the most threatening factions rather than all factions, provincial administrators, who came from a much more diverse array of factions than central ministers, were not purged to the same extent as the central ministerial purge. Table 3 reveals that only slightly above half of the provincial leaders who had been CC or alternate CC members in 1965 were purged during the CR, a lower ratio than for ministers who had been CC or ACC members.

Table 3: Provincial	Officials in	1965 and	Their Fate	during CR

	Total Number	Purged during CR	Percentage Purged	Purged or Removed from Provincial Positions	Percentage Purged or Removed from Provincial Positions
Provincial Party Secretaries or Governors	54	30	55.56%	34	62.96%
Party Secretaries or Governors who were CC/ACC Members	26	14	53.85%	16	61.54%

In addition, because the military played a large part in pacifying the chaos in the provinces, military officers took over numerous important positions in the provinces when the revolutionary committees were formed to replace party committees (MacFarquhar and Schoenhals 2006). Unlike central ministries, the new provincial military rulers tended to be high prestige Mao loyalists who comfortably entered the CC. The decision to place his trusted followers from the military in provincial administration led to a rising presence of the military in the CC from 26 percent in 1968 to 52 percent in 1969. Only Lin Biao's purge in 1971 led to a decline in PLA representation back to around 40 percent. The rise of provincial CC representation was also caused by Mao's decision to enlarge the CC by introducing scores of provincial "mass representatives" into the Ninth Central Committee, presumably to balance against the military (MacFarquhar and Schoenhals 2006).

The radical reorientation of the political elite during the Cultural Revolution had a substantial impact on the incentives of the top leaders. With the CC dominated by local officials, senior leaders who wanted to form a winning coalition must ally with a sizable portion of provincial leaders.<sup>6</sup> Naturally, their concerns and economic interests also became important considerations in top level economic decision-making. Although Mao may have preferred decentralization, his successors were committed to a path of decentralization because of an elite selectorate dominated by local interests.

After the Ninth Party Congress, the provinces began to pursue radical

<sup>&</sup>lt;sup>6</sup> This of course assumes that the winning coalition is not a small portion of the selectorate, which is the central committee in this case. See (Bueno de Mesquita et al. 2003)

decentralization policies. In the fiscal realm, a federal "lump-sum transfer" system was adopted. Under this arrangement, some revenue sources, including customs duties and central SOE revenue, were designated to the central government, while other sources, like local SOE revenue, were defined as local income (Oksenberg and Tong 1991). Most important, fiscal surplus was divided between the center and the provinces according to pre-arranged agreements, and if there was remainder after the agreed-upon remittance to the center, local governments could keep all of it. More so than previous revenue sharing arrangements, this system created strong incentives for local authorities to maximize revenue (Oksenberg and Tong 1991). Figure 5 reveals the localities obtained the highest share of revenue in the first half of the 1970s, not the 1980s or the 90s. Figure 5 also shows that local extrabudgetary revenue relative to the national budget began to climb after the Ninth Party Congress. Local fiscal autonomy was not reversed until the implementation of the tax sharing system in 1994.

Enterprise decentralization also underwent a similar experience as fiscal decentralization in the early 1970s. Most of the state-owned enterprises were delegated to local governments at the provincial, municipal and county levels. The share of industrial output produced by central SOEs declined from about 50% in 1965 to only about 8% after 1970. This clear trend of enterprise decentralization persisted for two decades. By 1985, central SOEs only accounted for 27 percent of total SOE industrial output, while provincial and municipal SOEs accounted for 45 percent (Table 4) (Qian and Xu, 1993).

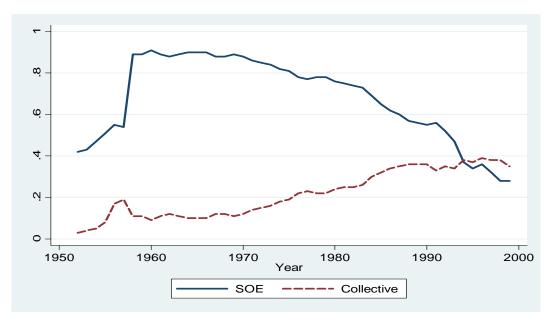
Table 4: Industrial Output Produced by Central SOEs as a Percent of Total SOE							
Production (%)							
1957	1958	1965	1970	1980	1985	1993	1997

1957	1958	1965	1970	1980	1985	1993	1997
74	16	50	8	26	27	28	75

Source: SETC, 2000.

An often discussed ingredient of China's rapid growth, township and village enterprises (TVEs), also saw rapid expansion during the Cultural Revolution (Oi 1992; Huang 2008). Figure 6 shows that collectives, predecessors of TVEs, began to produce a larger and larger share of industrial output after 1970. Between 1970 and 1978 total collective enterprise output relative to SOE's output more than doubled.

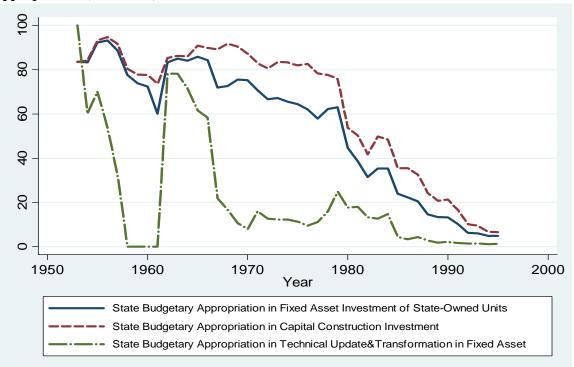
Figure 6: SOE and Collective Share of Industrial Output (1952-98)



Source: SSB (Various Years).

In terms of investment, decentralization began in earnest in the early 1970s. Aside from the Great Leap interlude, Figure 7 reveals that 90% of capital construction investment before 1970 was directly allocated from the central budget. After 1970, however, firms began to draw from increasingly diverse channels for financing. In essence, when SOE ownership was transferred from the central to the local level, local governments obtained the authorities to set up new firms and to make investment with "self-raised funds" which existed outside of the formal budgetary channels (Wong et al. 1995). Extrabudgetary revenue grew by at least 10% per year for the first half of the 1970s (Figure 5). Thus, Table 5 demonstrates that throughout much of the 1970s, local government capital construction investment exceeded central investment.

Figure 7: Share of investment on capital construction financed by budgetary appropriation (1952-2002)



Source: FAISDSSB&IINDRC (various years).

Table5: Central and Local	Government	Capital	Construction	Investment (100
millions, Yuan)				

Year	Central Government	Local Government	Ratio of Central To Local Investment
1966	110.2	45.5	
			2.42
1967	121.1	57.4	2.11
1968	96.3	58.7	1.64
1969	124	69	1.79
1970	149	77	1.94
1971	112.8	157.2	0.72
1972	NA	NA	NA
1973	93	177	0.53
1974	119.3	180.7	0.66
1975	99.4	200.6	0.49
1976	100.9	225.5	0.45

Source: SETC, 2000.

When they took supreme power in the late 1970s, Deng Xiaoping and Chen Yun were faced with a CC dominated by local officials, many of them military figures.

This situation did not change until the 1982 Twelfth Party Congress, when the share of State Council officials in the CC spiked to above 30 percent, still a shadow of its former representation. Unlike Mao, Deng and Chen ruled by coalition and could not massively reshuffle the elite selectorate. As Figure 1 shows, even at the height of Deng's campaign to force his colleagues into retirement at the 13<sup>th</sup> Party Congress, the Central Committee incumbency ratio stayed above 45%, some 15% higher than was the case at the 9<sup>th</sup> Party Congress. Into the 1990s, CC incumbency ratio hovered around 70% (Figure 1). This shows that the elite selectorate had a stickiness that was not easily altered within a short time. Short of a thorough purge like the Cultural Revolution, it took a decade or more to fundamentally shift the composition of the elite selectorate, thus providing policies preferred by the elite some medium term credibility.

The heavy weight of local leaders in the political elite had an influence on decision-making even after the Cultural Revolution. For example, at an April 1979 meeting on economic planning, the provinces lobbied for the universal adoption of fiscal contracting that Jiangsu had enjoyed since 1977. Although Deng had centralized the fiscal system under Zhou's direction in the early 1960s, as the supreme leader of China, he could ill afford to directly offend a majority in the CC. Faced with the same political constituency, even a stalwart of central planning like Chen Yun also supported provincial fiscal contracts over the Ministry of Finance's objection (Deng 2005: 144). The provincial majority in the CC at the time had the muscle to "force a showdown" (*tanpai*) with Deng and Chen (Shirk 1993: 165). Even in 1986, the State

Council's plan to replace the tax-contracting system with the centralized "tax-sharing system" was stymied by opposition from local officials (Zhang 2007). Thus, with the exception of some retrenchment in fiscal revenue, most of our indicators show that decentralization policies continued throughout much of the 1980s, giving rise to the general observation that there was considerable local fiscal autonomy in the 1980s (Qian et al. 1995; Wong et al. 1995; Oi 1992). Unlike in the early 1960s, rapid recentralization was not a politically feasible option.

# Regaining the Commanding Heights: the Rise of Centralizers and their Favored Policies

During the era of reform and opening, central officials increased their presence in the CC gradually and ended up dominating the Central Committee again in the 1990s. After the Cultural Revolution, Chen Yun, Deng's ally in the struggle against Hua Guofeng, scrambled to rebuild ministries and offices in the State Council, which had been his traditional power base prior to the Cultural Revolution (Shih 2008; Cui 2003).

Furthermore, as the economy grew and became more complex in the 1980s, the central government also required additional agencies to handle new problems, such as information asymmetry, inflation, corruption, and trade friction (Fan et al. 1996; Fewsmith 1994). In reaction to these problems, the Export-Import Commission, the Special Economic Zone Office, the State Economic Commission, the State Statistical Bureau, as well as the four specialized banks were formed as ministerial or vice-ministerial organs in the central government. Given the bureaucratic ranks of these

organs, their leaders were inducted into the CC either as full or alternate members. The rise of the technocrats also dovetailed nicely with Deng's rejuvenation effort (Cui 2003). A key component of Deng's rejuvenation campaign was the systematic transfer of military CC members, many of whom with provincial positions, to the Central Advisory Committee or to full retirement (Manion 1993). These various forces led to a steady increase in the share of State Council officials in the CC throughout the 1980s and the early 1990s such that State Council CC members exceeded provincial members significantly by the 1992 14<sup>th</sup> Party Congress.

Because of the steady accumulation of power by central officials in the 1980s, top leaders who enacted centralization policies in the 1990s had the support of a sizable block of central officials in the Central Committee. To be sure, the switch from the tax contracting to the tax sharing system, a milestone in fiscal centralization, necessitated tremendous political will from the central leadership and the dismissal of a few recalcitrant provincial leaders (Fewsmith 2001; Brahm 2002; Yang 1997, 2004). However, State Council officials made up over 30% of the CC by that time, while central officials as a whole made up nearly the majority after the 1992 14<sup>th</sup> Party Congress (Figure 3, 4).

As for provincial officials, their dominating presence in the CC ended in the early 1980s, especially after the Twelfth and Thirteenth Party Congresses, which saw limited reshuffling. Their presence further slipped at the Fourteenth Party Congress in 1992. By the early 1990s, local officials were no longer in the position to "force a showdown" with central leaders.

Given this new political alignment, Huang's (2008) excellent study and our indicators reveal a pattern of centralization of the Chinese economy in the 1990s. Figure 5 shows the well-known collapse of local share of revenue after the tax-sharing reform in 1994, as well as the dramatic fall in extrabudgetary revenue relative to the national budget. <sup>7</sup> Meanwhile, central SOEs regained ground as they consolidated so that their output as a share of all SOE production rose from 28% in 1993 to 75% in 1997 (Table 4). Although SOE output as a share of total industrial output continued to fall in the 1990s, the statistics do not fully reflect the strong presence of state-controlled joint-stock enterprises. In 2009, central SOEs and state-controlled joint-stock conglomerates generated 12.6 trillion RMB in revenue, over one third of China's 2009 GDP (State Asset Supervision and Administration Commission 2010).

#### "Shadow Cases": Taiwan and Soviet Union

The association between the party elite composition and policy biases is by no means unique to mainland China. Similar patterns emerged in other Leninist regimes, particularly Taiwan under Kuomintang (KMT)'s rule and the Soviet Union. Although the causality between changing elite composition and policy biases in these cases may not be as stark as the case of China, they suggest that elite composition contributed to at least the ability of new policies to take hold without dramatic reversals.

To a large extent, Taiwan's economic rise after World War II can be attributed to a shift to outward-oriented economic polices during the 1958-1963 period (Haggard

<sup>&</sup>lt;sup>7</sup> Although the fiscal system was centralized after 1994, it was not done so to the same extent as the pre-CR period. Notably, the expenditures at sub-national levels accounted for approximately 70% of all government spending (Landry 2008). Our analysis focuses more on fiscal revenues rather than expenditures because fiscal transfers from the Ministry of Finance in Beijing financed much of the local expenditure (Akai and Sakata 2002).

and Pang 1994). This shift to export-led growth strategy was by no means inevitable. The conservative forces composed of Executive Yuan ministries, SOEs, and the military benefited from import substitution industrialization (ISI) model (Kuo and Myers 2011; Haggard 1990). Only when the conservative camp was undermined by the reformers did Taiwan embark on the path toward export-led growth (Haggard 1990).

In the midst of this policy shift, the share of the Executive Yuan representatives (central technocrats) in KMT's Central Committee (CC) dropped from 30 percent in 1952 to 19 percent in 1963. In the meantime, the share of local representatives in the KMT CC soared from 9 percent in 1952 to 21 percent in 1963, credibly signaling the rising influence of local, pro-private sector representation (Li 1993). Unlike Communist China, local elite in Taiwan included local officials, as well as native Taiwanese businessmen and notables, who had strong incentives to promote reform and decentralization. From 1963 to 1972, Taiwan's average annual growth reached a break-neck 10.9 percent, fueled by private sector dominated export growth (Cheng 2001).

In the 1980s, Taiwan witnessed further economic liberalization, including tariff reductions, industrial upgrading, financial liberalization, SOE privatization, and the launch of the Hsinchu Science-Based Industrial Park (HSBIP) (Hsueh et al. 2001: 279-285; Pao 2008). During this period, the share of local elites in the KMT CC expanded to 26 percent, suggesting their increasing clout in the political arena (Li

1993).<sup>8</sup> Moreover, our measurement underestimates the political clout of local elites because a sizable number of them took positions in supervisory branches like the National Assembly and the Legislative Yuan. Taking this into account, we find that the share of local elites constituted one third of the KMT CC in 1988. Although other factors undoubtedly contributed to Taiwan's liberalization policies, the steady representation of local interests in the KMT CC provided reformist leaders and technocrats in the regime natural allies in the policy debates.

In the case of the Soviet Union, there was a high correlation between elite composition and policy changes. However, because decentralization occurred in tandem with major changes in elite composition, it is difficult to establish causality. In 1921, wartime communism marked by economic centralization was replaced by the New Economic Policy (NEP) aimed at taking a step back from central planning. The NEP granted more rights to individual peasants, denationalized small-scale enterprises and decentralized decision-marking throughout industry (Davies 1998:24; Gregory and Stuart 1990: 60). Similar to China during the Cultural Revolution, the share of the central government officials in the Communist Party of the Soviet Union Central Committee (CPSU CC) dropped from 30 percent in 1922 to 21 percent in 1924. However, the installation of the Stalinist Model in the 1930s meant that an increasingly powerful central bureaucracy exerted direct control over agricultural and industrial production as well as investment (Davies 1994: 14-23). Not surprisingly, the share of central technocrats in the CC surged to 37 percent of the CPSU CC in

<sup>&</sup>lt;sup>8</sup> We thank Mengchang Zhu for collecting the relevant data on the KMT's CC from (Li 1993).

1934.

After Stalin's death, Khrushchev consolidated his power and launched the Sovnarkhoz Reform in 1957, which devolved economic management from Moscow to the regions. Accordingly, 105 regional economic councils were established, and all but a few ministries were abolished (Gregory and Stuart 1990: 143). Khrushchev's reform intended to build reform coalitions by strengthening the territorial apparatus and party control (Tompson 1993). Consequently, the influence of central bureaucrats was diminished such that their share in the CC decreased from 25 percent in 1956 to 17 percent in 1961. Yet, representatives from the Republics and the oblasts remained relatively unchanged at around 50% through this period.

After Khrushchev was ousted in 1964, his successor, Brezhnev, quickly abolished regional economic councils and recentralized the economic bureaucracy (Gregory and Stuart 1990: 148). Brezhnev's policy agendas enhanced the economic involvement of the ministries whose representatives in the CC increased to 24 percent in 1976. Gorbachev assumed the leadership in 1985 and was faced with economic stagnation, prompting him to launch *perestroika*, part of which aimed at decentralizing decision making to local level (Treisman 2012: 16). As it turned out, the reforms of Gorbachev era radically changed the composition of the CC, leading to the sharp decline of central bureaucrats' share in the CC from 24 percent in 1986. <sup>9</sup>

In short, the perpetuation of economic decentralization policies in Taiwan was

<sup>&</sup>lt;sup>9</sup> The relevant data of Central Committee draw on Mawdsle and White (2000).

accompanied by the steady expansion of local elites' seats in the CC. In contrast, the reform policies enacted by Lenin and Khrushchev were subverted by their successors. The elite composition of the CC in the Soviet Union did not shift fundamentally and was unable to credibly signal decentralization to local governments and economic agents.

#### Discussion

The analysis above presents a political mechanism—elite reshuffling-- that helps even authoritarian regimes commit credibly to decentralization. In China, both exogenous shocks and endogenous processes led to changing composition of the CC elite, which changed the top leadership's incentive to either pursue decentralization to appease provincial interests or centralization policies supported by the central bureaucracy. The composition of the political elite committed top leadership to pursue either centralization or decentralization policies in similar ways that federalist institutions committed democratic leaders. The stickiness of elite composition in most periods provided further credibility to the stability of elite policy preference.

The most significant shock which radically reoriented elite composition was the Cultural Revolution, which saw the wholesale removal of State Council officials from the Central Committee and the domination of the CC by provincial officials. This shock and subsequent lower elite turnovers committed the post-Mao leadership to pursue decentralization policies throughout much of the 1980s. In the 1980s, senior State Council leaders aggressively rebuilt the central bureaucracy, and increasingly complex economic demands made their arguments of a larger central bureaucracy

more plausible. After several rounds of turnovers in the 1980s and the early 1990s, central bureaucrats' presence in the CC finally rivaled those of local officials, reversing the dramatic reorientation of the Cultural Revolution. Examining the cases of KMT Taiwan and the Soviet Union, we find similar correlation between changes in the share of local elites

Although this essay does not advance any specific arguments about whether decentralization was at the root of the Chinese economic miracle, it certainly suggests revisions in the way we think of the relationship between reform and decentralization.<sup>10</sup> First, "reform" was not only a Dengist undertaking. To the extent that decentralization and TVEs produced impressive growth outcomes in the 1970s and 1980s, this process began well before 1978. Related, Deng and Chen Yun's pursuit of decentralization policies did not stem from some ingrained preference for reform or even decentralization. For top leaders of the late 1970s, decentralization was a rational political response to the composition of the party elite. This incentive shifted over the next decade as the central bureaucracy was rebuilt. By the early 1990s, pursuing centrist policies was no longer such a difficult political proposition.

If we believe that "market preserving fiscal federalism" played a major role in fostering growth in China, recent trends in both fiscal and political centralization bode ill for the future growth trajectory in China. This research suggests that a political elite dominated by local officials would provide a much more hospitable setting for economic decentralization. Unfortunately, central technocrats have successfully used

<sup>&</sup>lt;sup>10</sup> For the debate on whether decentralization caused high growth in the reform period, please see (Qian and Roland 1998; Qian et al. 1995; Cai and Treisman 2006)

increasing demands of governing a complex economy as an excuse to bolster central institutions and thus central representation in the party elite. Thus, China may go down a path of increasing centralization where the top leadership becomes unable to credibly commit to granting local authorities fiscal and economic autonomy.

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